

Christine Graff Speaks at PLI Commercial Real Estate Financing 2015

APRIL 10, 2015

Winston & Strawn partner Christine Graff spoke at the Practising Law Institute's [Commercial Real Estate Financing 2015](#) seminar on April 10 in Chicago.

The seminar revisited the building blocks of commercial real estate financing, focusing on what counsel needs to do to close a deal. Ms. Graff presented "Borrower Negotiations," in which she reviewed what matters most to borrowers, best negotiating strategies, and different types of lenders.

Based in the firm's Chicago office, Ms. Graff is a partner concentrating her practice in commercial real estate matters. She has assisted clients throughout the country in a wide range of matters, including commercial property acquisitions and dispositions, tenant-in-common transactions, real estate development, land use and joint venture transactions, project finance, commercial leasing, secured lending, and energy transactions, including solar and wind development projects.

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M. Christine Graff