



# Kyle Gann

Partner

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Kyle is entrusted by Fortune 500 clients and financial sponsors alike as their legal advisor for the most strategic and high value M&A transactions, including substantial leveraged buyout transactions, complex carveout transactions, cross-border deals, bespoke joint ventures, strategic review processes and "sale of company" transactions for leading public companies.

Kyle's client base underscores his versatility and expertise across various stages of corporate growth. He represents entities ranging from founder-led emerging growth companies to global giants. His work with Arthur J. Gallagher (NYSE: AJG), a highly acquisitive Fortune 500 company, includes complex carveout acquisitions and sophisticated cross-border deals. Similarly, the recent representation of SPX Flow (NYSE: FLOW) in its US\$3.8B going private sale to funds affiliated with Lone Star, alongside his engagements with international clients like a top European pension fund and Dr. Oetker, a vast German multinational, further highlights his skill in orchestrating legally complex deals while coordinating with culturally diverse teams across multiple geographies. In addition, his broad experience also entails representations of sophisticated financial sponsors, including past representations of, and across from, some of the world's premier private equity firms and leading pension funds.

Clients recognize Kyle's substantive impact on their business ventures:

• "Kyle is a beast of a lawyer. No matter how daunting the challenge, he's like bringing a Howitzer to a knife fight. It shouldn't be allowed. He's that good." - Matt Higgins, Founder and CEO of RSE Ventures and WSJ Bestselling

Author.

- "One of the most extraordinary people I worked with in a 30+ year career. His dedication, to both profession and clients, is second to none. He routinely surprises with penetrating and profound insights rooted in an unsurpassed intellect and curiosity." – Joe Tixier, Associate General Counsel (retired), Arthur J. Gallagher.
- "He is a competitive advantage...we want not only his legal expertise and tenacity; we want his business understanding and insight." Rich Williams, former CEO of Groupon.
- "I have never worked with an M&A lawyer with a professional attitude, enthusiasm, knowledge or commitment that was comparable." Ruediger Dornhoff, President of Wilton Brands.
- "The smartest attorney I have ever worked with. And he's client driven he listens and he's personable...If you want to win, he is the person and attorney you need to have on your side." Jayne Rothman, CLO, Integrity Marketing Group.
- "The M&A attorney whom I recommend to friends...Kyle leads the high-level strategy and negotiations but is still ruthless with the details of documents and numbers." Ciaran Power, serial founder with multiple high-value exits.

### **Recent Experience**

Winston Represented Arthur J. Gallagher & Co. in its Acquisition of The Rowley Agency

Arthur J. Gallagher & Co.'s Acquisition of Cadence Insurance, Inc.

Arthur J. Gallagher Acquisition of Clements Worldwide

Arthur J. Gallagher (NYSE: AJG) carveout acquisition of M&T Insurance Agency from M&T Bank Corporation (NYSE: MTB).

Battery Future Acquisition Corp. Closes US\$345M IPO

Echo Global Logistics, Inc. Announces Acquisition by The Jordan Company, L.P.

Verano Enters Connecticut Cannabis Market with Vertical Integration Ahead of Adult-Use Transition

Alkuri Global Acquisition Corp. Completes Business Combination with Babylon Holdings Ltd.

IX Acquisition Corp. Closes US\$230M IPO

TradeZero Announces Business Combination with Dune Acquisition Corp.

## Recognitions

- Legal 500 US, M&A/Corporate and Commercial M&A: Middle Market, Recognized (2017), "Key Lawyer" (2024)
- 12th Annual Westmont Business Plan Competition Winner
- We the People Civic Competition, National Champion (1999)

## Credentials

#### EDUCATION

Kyle's J.D. is from the New York University School of Law where he was an editor for the Annual Survey of American

*Law.* He received his B.A., *magna cum laude*, from Westmont College, where he earned a triple major in (1) Economics and Business, (2) Philosophy, and (3) English.

#### ADMISSIONS

- Illinois
- New York

### Related Insights & News

#### **Media Commentary and Publications**

- "RWI Policies in the Coronavirus Era," Bloomberg Law, April 2020
- "Contractual Potholes on the Road to M&A," Today's General Counsel, April 2019
- "Oxbow: Alignment Is Key In Put Valuation Processes," Law360, February 2019
- "Oxbow: A Study In The Cost Of Misalignments In Good Deals," Law360, February 2019
- "Freedom Of Contract Is Fundamental To Delaware Law," Law360, February 2019
- "Wayfair Muddies State, Local Tax Issues in M&A Transactions," Bloomberg Law, January 2019
- "Carve-Out Transactions: Negotiated Issues & Diligence Matters for Buyers," *Deal Lawyers*, November-December 2018
- "Maximizing Value & Minimizing Risks in Carve-Outs: Seller's Pre-Sale Preparation," Deal Lawyers, May-June 2018
- "Defining 'Knowledge' In A Purchase Agreement," Law360, May 2018

#### RECOGNITIONS

Winston & Strawn Recognized in *The Legal 500 U.S.* 2024 JUNE 12, 2024

#### IN THE MEDIA

Kyle Gann Featured on "Movers, Shakers & Rainmakers" Podcast MAY 30, 2024

#### **PRESS RELEASE**

Winston & Strawn Highlights Recent Court Victories for LGBTQ+ Rights JUNE 2, 2022

#### BLOG

SEC Proposes Sweeping New Regulations of SPAC Transactions APRIL 4, 2022 Delaware Court of Chancery Applies Entire Fairness to De-SPAC Transaction in First Major Decision Involving SPAC Litigation

FEBRUARY 4, 2022

#### NEWS

2020-2021 Pro Bono Impact Report 2020-2021

#### BLOG

Recent Lawsuits Challenging SPACs Under the ICA Miss the Mark AUGUST 26, 2021

#### **PRO BONO IN ACTION**

LGBTQ+ Workers Gain Protections Against Discrimination For First Time Ever Under Texas State Law MARCH 29, 2021

#### WEBINAR

To SPAC or Not To SPAC: Is Investing in or Selling To a SPAC Right for You? DECEMBER 10, 2020

#### **CLIENT ALERT**

Clean Energy SPACs Surging: Time to Plug In an Ideal Target OCTOBER 12, 2020

#### IN THE MEDIA

Kyle Gann Highlights How Repeat-SPAC Players are Bringing Value and Experience to Deal Execution AUGUST 12, 2020

#### ARTICLE

RWI Policies in the Coronavirus Era APRIL 9, 2020

### Capabilities

Transactions

Corporate Governance

Private Equity

Mergers & Acquisitions