WINSTON & STRAWN LLP

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Winston's Record Year Featured in *The American Lawyer*

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In the post-financial crisis legal market, law firms are not supposed to have years like the one Winston & Strawn is finishing up.

According to ALM Intelligence, the 900-plus lawyer firm added more lateral partners this year through September—68—than any Am Law 100 firm other than DLA Piper, which brought on the same number despite being nearly four times the size of Winston. Winston's leadership expects revenue in 2017 to approach $1 billion; which would be a nearly 20 percent jump from the year prior.

"It will be the best year the firm has ever had," says the firm's longtime chairman, Tom Fitzgerald.

One key reason for Winston & Strawn's success this year is the relentless recruiting effort Tom turned in. The Chicago-based chairman has had a whirlwind year, flying across the globe to personally recruit virtually all the large groups of partners that Winston has pulled from firms that included Chadbourne & Parke and McDermott Will & Emery, among others.

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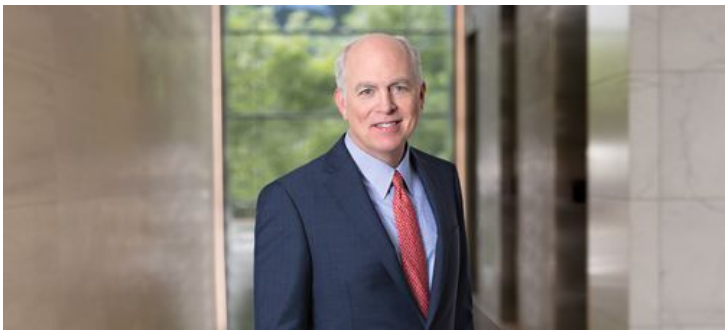

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