

Eva Davis Speaks at PLI's Drafting and Negotiating Corporate Agreements 2015

JANUARY 21, 2015

Winston & Strawn partner [Eva Davis](#) spoke at [PLI's Drafting and Negotiating Corporate Agreements 2015](#) on January 21 in San Francisco.

This program addressed the basics of drafting and negotiating corporate agreements – from how the provisions of an agreement fit together, to the fundamental drafting and negotiating principles common to all corporate agreements.

Ms. Davis presented “Letters of Intent, Confidentiality and Standstill Agreements,” which discussed:

- Deciding to use a letter of intent
- Binding vs. non-binding terms
- Confidentiality terms and exceptions
- Exclusivity and standstill arrangements

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