



## Susan Deng

Of Counsel

Shanghai

+86 21 2208 2644

**Susan focuses her practice on assisting international companies with their direct investments, M&A transactions, regulatory compliance, government investigations, and corporate governance matters in China.**

Susan focuses on government enforcement, corporate investigation, regulatory compliance, corporate governance, M&A and foreign direct investment. In recent years, she has assisted a number of international clients in dealing with government investigations involving different regulatory authorities in China. She has solid background and experience advising clients on complicated legal issues involved in such situations including labor and employment, intellectual property, data privacy, and other commercial aspects.

Susan also has experience in advising and managing the entire legal process associated with the incorporation of new FIEs, including changing registered addresses and when needed, advising on their liquidation and deregistration.

Susan's experience in the M&A domain includes due diligence, the drafting of various contracts and transfer and modification procedures, advising on deal structuring, conducting due diligence including on-site due diligence, reviewing and meeting clients and counterparties for negotiation of relevant agreements for M&A deals, including but not limited to SPAs, Management Agreements, MoUs, Letters of Intent, and NDAs.

Susan has also been involved in advising on foreign direct investment entrance legal requirements and investment structures, drafting legal documents including Articles of Association, joint venture contracts, shareholders' agreements relating to the incorporation of the FIEs, and liaising with the appropriate authorities including NDRC, MOFCOM, AIC, etc.

## Key Matters

- Advised **Planet O HK Limited** on its strategic partnership with NetVios, a joint venture between NetEase (NASDAQ: NTES) and the leading U.S. virtual reality game studio, Survios.
- Acted for **the Chinese subsidiary of a U.S. company** in an internal fraud investigation against a high level employee.
- Acted for **the Chinese subsidiary of a European company** in connection with a commercial bribery investigation initiated by the local regulatory authority.
- Acted for **an American** in drafting, reviewing and negotiating agreements in connection with an ESOP program implemented by a Chinese company to be listed on a stock exchange of China.
- Acted for **an U.S. fund** in the sale of one portfolio in auto part business across multiple jurisdictions to a Chinese listed company.
- Acted for **a German company** in the sale of one auto part business unit.
- Acted for **a French company** to form a joint venture with a Chinese state-owned enterprise via share swap structure.
- Acted for a **U.S. PE fund** in the acquisition of 100% equity interest in two anti-rust materials manufacturing companies ultimately owned by Taiwanese.
- Acted for a **French company** in the acquisition, through its investment holding company in China, of 100% equity interest in a Chinese domestic company engaging in manufacturing and sales of lightning protective products.
- Acted for a **U.S. company** in the acquisition of 100% equity interest in a wholly foreign-owned trading company and pledging all acquired equities to an overseas bank.
- Acting for a **leading French insurance company** in the acquisition of 100% equity interest in a Chinese domestic insurance brokerage company through a VIE structure.
- Acting for and advising companies in respect of liquidation and insolvency matters.
- Acting for a **French company** to set up a wholly foreign-owned leasing company.
- Acting for an **Italian company** to set up an equity joint venture company engaging in rail gearboxes production.

## Recent Experience

Represented TJC, LP in its Acquisition of TIDI Products Holdings, LLC, and its Subsidiaries

Docter Inc. and Aimfinity Investment Corp. I Announce Definitive Merger Agreement

CFS Brands acquisition of Foodware

AlphaVest Acquisition Corp Merger Agreement with Wanshun Technology Group

SAI.TECH Business Combination With TradeUP Global Corp.

SAITECH Ltd. Becomes a Publicly Traded Company Via Merger with TradeUP Global Corp.

# Credentials

## EDUCATION

Susan received her Bachelor of Laws (LL.B.) and Master of Laws (LL.M.) in International Economic Law from East China University of Political Science and Law in 2008 and 2011, respectively.

## LANGUAGES

- English
- Mandarin

## Related Insights & News

---

### BLOG

Singapore Permits SPAC Listings

SEPTEMBER 8, 2021

---

### NEWS

Strategic Partnership between Planet O and NetEase Games

05/28/2020

---

### RECOGNITIONS

Winston Wins Two 2020 *China Business Law Journal* Awards

APRIL 8, 2020

---

### CLIENT ALERT

China Implements Revised Regulations Further Opening the Insurance Industry

OCTOBER 21, 2019

---

### CLIENT ALERT

NPC Approves China's New Foreign Investment Law

MARCH 19, 2019

---

### CLIENT ALERT

Greater Bay Area Initiative to Create Opportunities for Insurers

FEBRUARY 21, 2019

---

**CLIENT ALERT**

Update: China to Grant Favorable Treatment to Hong Kong Reinsurers  
SEPTEMBER 28, 2018

---

**CLIENT ALERT**

China to Further Open Insurance Industry to Foreign Investment  
APRIL 13, 2018

---

**CLIENT ALERT**

China to Merge CIRC & CBRC  
MARCH 21, 2018

---

**CLIENT ALERT**

2017 China Insurance Review  
FEBRUARY 2018

---

Capabilities

---

Corporate Governance

International Trade

Private Investment Funds

IP Licensing & Due Diligence

Labor & Employment

Mergers & Acquisitions

Private Equity

Restructuring & Insolvency

Trade Secrets, Non Competes & Restrictive Covenants

Trademark Litigation, Prosecution & Brand Protection

Automotive & Mobility

Media & Entertainment

Medical Devices

Insurance