

SPEAKING ENGAGEMENT

Christine Graff Presents Webinar on Real Estate Loan Documents

MAY 22, 2013

Winston & Strawn partner <u>Christine Graff</u> presented a Strafford webinar titled, "<u>Real Estate Loan Documents: Current</u> <u>Negotiation Trends</u>," on May 22, 2013.

This CLE webinar prepared real estate counsel to understand how institutional real estate lenders are negotiating commercial loan document terms in light of the recent recession, emerging market conditions, and key court decisions. Ms. Graff, joined by Thomas Homburger of K&L Gates, reviewed these and other key questions:

- What are SPEs in real estate financing—and how are they structured?
- What are the latest trends in nonrecourse carve-outs?
- What are the types of cash management practices available?

Christine Graff is a partner in the Chicago office concentrating her practice in commercial real estate matters.

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M. Christine Graff