



温斯顿的法律服务涵盖各大业务领域,帮助在亚洲开展业务的国际客户应对不断变化的商业和监管环境,并协助亚洲的私人和上市企业拓展海外业务。本所律师在建构和执行跨境合并与收购、私募股权投资、资本市场交易、知识产权、以及公司法领域拥有丰富的经验,并在仲裁、调解、跨境诉讼以及国际监管合规、公司内部调查和政府执法辩护方面拥有市场领先的业务实力。

本所的亚洲业务团队由驻香港和上海的律师组成,其中包括来自上海<u>元达律师事务所</u>的中国律师团队。该团队对内地、香港、美国、英国、新加坡和其他亚洲地区的法律拥有丰富经验,其中多位律师同时拥有外国和中国的法律执业资格,能协助客户弥合中西方法律观念、以及商业和文化层面的差异。

此外,本所在亚太地区以及全球各主要经济和争议解决中心均有优秀且可靠的当地资源,通过与当地律师的密切合作,为客户实现最佳结果。本所律师通晓中国乃至整个亚太范围内瞬息万变的法律和营商环境,擅长从客户角度出发,将当地法律法规转化为有效可行的法律建议。

Our partnership with Yuanda, one of China's leading local law firms (YuandaWinston) enables us to provide a truly integrated offering of Hong Kong, PRC, U.S., and English law capabilities. With offices in Shanghai and Beijing, Yuanda offers an intrinsic understanding of China's legal and regulatory environments and substantial experience in representing clients in cross-border M&A, private equity transactions, litigation and arbitration, as well as matters involving intellectual property, data security and privacy, labor and employment, international trade, and regulatory compliance.

#### **SHANGHAI**

Winston's Shanghai office consists of foreign-qualified attorneys who have studied and practiced Chinese law, and who excel at bridging the gap between Western and Chinese legal concepts as well as cultural and commercial differences.

With significant legal experience both in and outside China, our lawyers assist a broad array of multinational clients in navigating the fast-changing legal and regulatory environment across the country and are adept at translating local laws and regulations into actionable advice for international companies.

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#### **JAPAN**

For more than 50 years, our lawyers have worked alongside Japan's leading companies, organizations, and individuals in pursuit of their most critical legal and business objectives. We've assembled a team of attorneys with decades of experience in Japan, hired native Japanese-language speakers to facilitate translation, invested in top-of-the-line software that's compatible with a panoply of Japanese technology, and built a Japan practice that's singularly well-positioned to provide exceptional legal service to our clients in Japan.

Each year, we have one or more Japanese bengoshi who have received their Master of Law degree from a U.S. law school and taken a U.S. bar exam as a foreign legal advisor before returning to Japan. Few, if any, global law firms offer the breadth of experience, depth of knowledge, and dedicated resources that Winston brings to each and every matter we undertake for our Japanese clients.

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# Areas of Focus

# Corporate and M&A

Winston represents some of the most active Chinese and global dealmakers, including public and private companies, financial institutions, private equity and investment funds, and emerging companies, in structuring, financing and implementing complex cross-border mergers and acquisitions, joint ventures, and strategic and private equity investments.

Our Corporate team in China, with over 60 years combined experience, has assisted numerous prominent international companies in entering and establishing themselves in this dynamic market, as well as advised Chinese investors with respect to outbound investment and the rapid growth and expansion of business opportunities under the Belt and Road Initiative. We are actively involved in negotiations and tender offers, leveraged buyouts, and privatizations and we advise on split-offs, spin-offs, and other recapitalizations. We represent a broad range of clients from various industries, including financial services, insurance, life sciences, retail & consumer products, technology, real estate, and hospitality.

# Capital Markets

Our team has substantial experience with the synergies and complexities of the debt and equity capital markets in Mainland China, Southeast Asia, and the United States, frequently assisting issuers, underwriters, and selling shareholders in a broad range of equity offerings, including IPOs, follow-on offerings, registered direct and confidentially marketed public offerings, American depository receipt offerings, Rule 144A and Regulation S offerings, private investment in public equity (PIPEs), convertible bonds, credit enhanced bonds, and complex cross-border securities transactions. Our issuer clients operate in a broad range of industries including technology, industrials, health care, consumer/retail, automotive, media, real estate, financial services, and energy, among others.

We have particular experience in equity offerings by special purpose acquisition companies (SPACs) and real estate investment trusts (REITs). We also advise on compliance with Hong Kong and U.S. securities laws, including notifiable and connected transactions, the filing of resale registration statements and redomicile and privatization projects.

# **Intellectual Property**

Winston's intellectual property practice in Asia has excellent language skills and local know-how in Chinese, Taiwanese, and Japanese markets, bringing together a unique combination of skills and experience in three major markets for technology exports and potential IP disputes.

The attorneys in our Asia offices have extensive experience dealing with all intellectual property issues in a wide range of business sectors. We offer a full-service IP practice, which includes assisting our clients in IP litigation, patent disputes in the courts and before the ITC, trademark and copyright disputes, IP licensing, privacy matters, and more. We have acted for clients of all types and sizes—from financial institutions and governmental entities to manufacturers and high-tech companies.

# Related Capabilities



# Resources

Global Trade & Foreign Policy Insights

# Related Insights & News

### **BLOG**

Mainland-HK Interim Measures Arrangement in Aid of Arbitration: Latest Developments

MARCH 27, 2024

## **SPONSORSHIP**

Winston Sponsors and Partner Brian Ferguson Co-Chairs the 2024 Sedona Conference

MARCH 5, 2024

#### **CLIENT ALERT**

Updates on Drug Regulations in Japan – Reducing Barriers to Entry for Drug Companies Entering the Japanese Market
MARCH 4, 2024

### **BLOG**

Cabinet of Japan Approves Bill Encouraging Venture Capital Investment in Blockchain Startups

FEBRUARY 23, 2024

### **BLOG**

CFIUS/National Security: 2023 Year-in-Review and 2024 Predictions
JANUARY 2, 2024

#### **BLOG**

Mainland and Hong Kong to Expand Scope of Recognition of Judgments JANUARY 2, 2024

#### **WEBINAR**

Winston & Strawn Partner Rachel Ingwer Presents on U.S. Tax Considerations for Korean Companies Interested in Acquiring U.S. Businesses

DECEMBER 5, 2023

## **RECOGNITIONS**

Maria Kostytska Selected to Become a Member of the Singapore International Arbitration Centre (SIAC) Panel of Arbitrators

**NOVEMBER 20, 2023** 

#### **RECOGNITIONS**

Winston and Yuanda China Law Offices Recognized in The Legal 500 Asia Pacific 2024

NOVEMBER 16, 2023

#### SEMINAR/CLE

Changes in U.S. Antitrust Laws Regarding M&A and Joint Ventures: What Japanese Companies Need to Know

OCTOBER 12, 2023

## **BLOG**

China's CAC Changes Course on Cross-Border Transfers with Draft Regulations OCTOBER 5, 2023

#### **BLOG**

The Long Reach of China's Anti-Monopoly Law october 4, 2023