



Cutting across a wide range of practice areas, Winston & Strawn helps international clients navigate the changing business and regulatory landscape in pursuing opportunities across Asia and assists private and public Asia-based clients in conducting outbound business activities. Our attorneys have broad experience in the structuring and execution of cross-border mergers and acquisitions, private equity investments, capital markets transactions, and general corporate matters. We also have market-leading capabilities in intellectual property and our team in Asia brings together a unique combination of skills and experience for technology exports and potential IP disputes.

Our partnership with Yuanda, one of China's leading local law firms ([YuandaWinston](#)) enables us to provide a truly integrated offering of Hong Kong, PRC, U.S., and English law capabilities. With offices in Shanghai and Beijing, Yuanda offers an intrinsic understanding of China's legal and regulatory environments and substantial experience in representing clients in cross-border M&A, private equity transactions, litigation and arbitration, as well as matters involving intellectual property, data security and privacy, labor and employment, international trade, and regulatory compliance.

SHANGHAI

Winston's Shanghai office consists of foreign-qualified attorneys who have studied and practiced Chinese law, and who excel at bridging the gap between Western and Chinese legal concepts as well as cultural and commercial differences.

With significant legal experience both in and outside China, our lawyers assist a broad array of multinational clients in navigating the fast-changing legal and regulatory environment across the country and are adept at translating local laws and regulations into actionable advice for international companies.

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JAPAN

For more than 50 years, our lawyers have worked alongside Japan's leading companies, organizations, and individuals in pursuit of their most critical legal and business objectives. We've assembled a team of attorneys with decades of experience in Japan, hired native Japanese-language speakers to facilitate translation, invested in top-of-the-line software that's compatible with a panoply of Japanese technology, and built a Japan practice that's singularly well-positioned to provide exceptional legal service to our clients in Japan.

Each year, we have one or more Japanese bengoshi who have received their Master of Law degree from a U.S. law school and taken a U.S. bar exam as a foreign legal advisor before returning to Japan. Few, if any, global law firms offer the breadth of experience, depth of knowledge, and dedicated resources that Winston brings to each and every matter we undertake for our Japanese clients.

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Areas of Focus

Corporate and M&A

Winston represents some of the most active Chinese and global dealmakers, including public and private companies, financial institutions, private equity and investment funds, and emerging companies, in structuring, financing and implementing complex cross-border mergers and acquisitions, joint ventures, and strategic and private equity investments.

Our Corporate team in China, with over 60 years combined experience, has assisted numerous prominent international companies in entering and establishing themselves in this dynamic market, as well as advised Chinese investors with respect to outbound investment and the rapid growth and expansion of business opportunities under the Belt and Road Initiative. We are actively involved in negotiations and tender offers, leveraged buyouts, and privatizations and we advise on split-offs, spin-offs, and other recapitalizations. We represent a broad range of clients from various industries, including financial services, insurance, life sciences, retail & consumer products, technology, real estate, and hospitality.

Capital Markets

Our team has substantial experience with the synergies and complexities of the debt and equity capital markets in Mainland China, Southeast Asia, and the United States, frequently assisting issuers, underwriters, and selling shareholders in a broad range of equity offerings, including IPOs, follow-on offerings, registered direct and confidentially marketed public offerings, American depository receipt offerings, Rule 144A and Regulation S offerings, private investment in public equity (PIPEs), convertible bonds, credit enhanced bonds, and complex cross-border securities transactions. Our issuer clients operate in a broad range of industries including technology, industrials, health care, consumer/retail, automotive, media, real estate, financial services, and energy, among others.

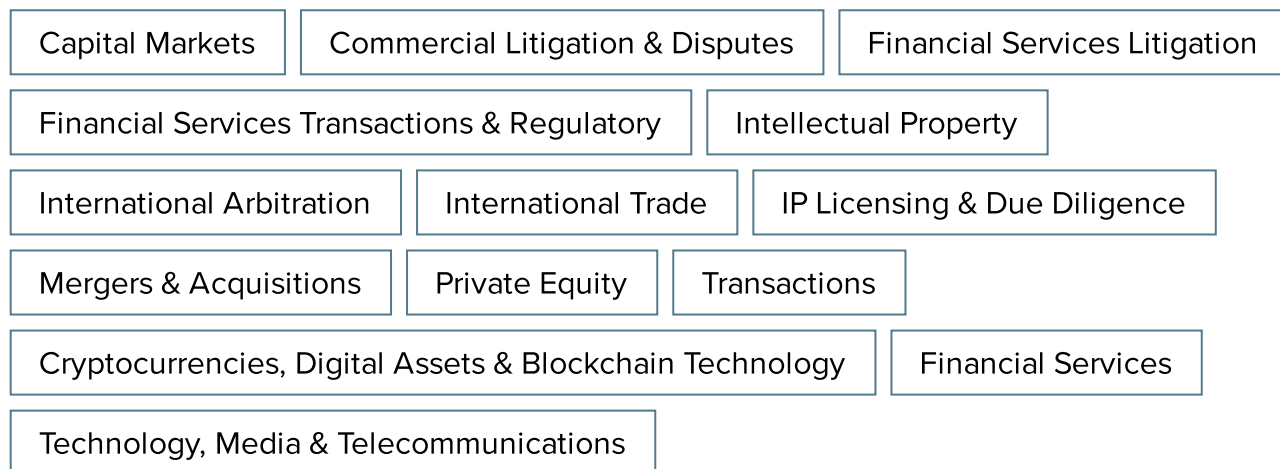
We have particular experience in equity offerings by special purpose acquisition companies (SPACs) and real estate investment trusts (REITs). We also advise on compliance with Hong Kong and U.S. securities laws, including notifiable and connected transactions, the filing of resale registration statements and redomicile and privatization projects.

Intellectual Property

Winston’s intellectual property practice in Asia has excellent language skills and local know-how in Chinese, Taiwanese, and Japanese markets, bringing together a unique combination of skills and experience in three major markets for technology exports and potential IP disputes.

The attorneys in our Asia offices have extensive experience dealing with all intellectual property issues in a wide range of business sectors. We offer a full-service IP practice, which includes assisting our clients in IP litigation, patent disputes in the courts and before the ITC, trademark and copyright disputes, IP licensing, privacy matters, and more. We have acted for clients of all types and sizes—from financial institutions and governmental entities to manufacturers and high-tech companies.

Related Capabilities



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