



Charles Vargo

Partner

Chicago

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Charles is a corporate partner with a primary focus on private equity transactions and mergers and acquisitions.

Charles is an experienced private equity and M&A attorney, representing clients in deals ranging from multi-billion-dollar acquisitions, to carve-out divestitures, to add-on transactions. Charles also focuses on structuring and negotiating investments in professional service businesses, including financial service firms, investment banks, registered investment advisors, healthcare consultancies and management consulting firms.

Clients love working with Charles because of his pragmatic and solution-oriented approach to transactions. Charles takes the time to understand his clients' businesses and objectives and provide hands-on representation in every deal.

Key Matters

Select Private Equity Experience

Represented **The Vistria Group** in the:

- Acquisition of **Behavioral Health Group**, an outpatient opioid use disorder treatment network;

- Acquisition of **Chiro One**, a provider of chiropractic and related wellness services for pain management and wellbeing;
- Acquisition of **Edmentum**, a provider of digital curriculum, assessments, and virtual learning solutions for the K-12 education market;
- Acquisition of **Education Services Solutions**, a provider of K-12 staffing and management solutions;
- Acquisition of **Soliant**, a provider of workforce solutions in K-12 school districts and healthcare facilities;
- Acquisition of **The Gardner School**, a network of state-of-the-art, academically-focused preschools across the United States;
- Acquisition of **Unitek Learning**, an accredited institution of higher education providing education in healthcare and nursing;
- Numerous add-on transactions for the foregoing platforms.

Represented **TJC, LP** (formerly known as The Jordan Company) in the:

- Acquisition of **Soteria**, a manufacturer of short-run flexible packaging solutions;
- Acquisition of **Specialty Building Products**, a distributor of specialty residential building products and provider of logistics solutions;
- Acquisition of **TIDI Products**, a manufacturer of single patient-use and consumable products focused on patient safety and infection control in medical settings; and
- Numerous add-on transactions for the foregoing platforms.

Represented **RLH Equity Partners** in the:

- Sale of **Chartis**, a leading healthcare advisory firm, to Audax Private Equity; and
- Sale of **ClearView**, a leading strategy consulting firm focused on the life sciences, to GHQ Capital Partners.

Represented **Interlock Equity** in the:

- Acquisition of **Lovelytics**, a data engineering and business intelligence consultancy.

Represented **Frontenac Company** in the:

- Acquisition of **Newterra**, a provider of modular water and wastewater systems;
- Sale of **La Tavola Fine Linen Rental**, a provider of premium specialty linens for the events industry, to BBJ;
- Sale of **Whitebridge Pet Brands**, a provider of natural, wholesome and minimally processed food and treats for dogs and cats, to NXMH; and
- Numerous add-on transactions for the foregoing platforms.

Represented **Silver Oak Service Partners** in the:

- Acquisition of **Beary Landscaping**, a provider of landscaping and snow removal services.

Select Experience Representing Professional Service Businesses

- Represented **Chartis**, a leading healthcare advisory firm, in its sale to Blackstone;
- Represented **Chartis** (a portfolio company of **Audax Private Equity**) in the acquisition of (i) Chi-Matic, (ii) crankfrog, (iii) DES Health Consulting, (iv) Just Health Collective, (v) Jarrard Phillips Cate & Hancock, and (vi) Oncology Solutions.

- Represented **Core and Value Advisors**, a real estate investment advisory firm, in the strategic reorganization that includes an investment from the National Pension Service of Korea.
- Represented **CW Advisors** (formerly known as Congress Wealth Management), a Boston-based, independent registered investment advisor and portfolio company of **Audax Private Equity**, in numerous acquisitions.
- Represented **Stout Risius Ross**, a leading global investment bank and advisory firm, in its sale to Audax Private Equity.
- Represented **Stout Risius Ross** (a portfolio company of **Audax Private Equity**) in the acquisition of (i) The Claro Group, (ii) Davis & Hosfield Consulting LLC, (iii) DebtX Analytics, (iv) Financial Research Associates, (v) Genova Group, (vi) HealthCare Appraisers, Inc., (vii) Torrey Partners, (viii) Vantage Point Advisors and (ix) AlphaPipe Data Portal.

Other Select Representation

- Represented **AAR**, a leading provider of aviation services to commercial and government operators, in numerous acquisitions and divestitures.
- Represented **Groupon**, an e-commerce marketplace, in numerous acquisitions and divestitures.
- Represented **Chart Industries**, a manufacturer of engineered products and systems for a variety of cryogenic and heat transfer applications, in numerous acquisitions and divestitures.
- Represented **Hendrickson**, a leading designer and manufacturer of suspension systems for the medium- and heavy-duty truck and trailer markets, in the acquisition of (i) Brunner International and (ii) Reyco Granning.
- Represented **Lowe's Companies**, an American retail company specializing in home improvement, in the acquisition of the STAINMASTER brand.
- Represented **MacLean Power Systems**, a subsidiary of MacLean-Fogg Co. and a leading manufacturer of products for transmission, distribution, substation, and communications infrastructure, in its majority sale to Centerbridge Partners.
- Represented **Sertifi**, a vertical software and payments platform digitizing hospitality-specific workflows and associated payments, in its sale to Flywire Corporation (Nasdaq: FLYW) for \$330M.
- Represented **Veradigm** (formerly known as Allscripts Healthcare Solutions), a healthcare technology provider, in numerous acquisitions and divestitures, including the sale of (i) the EPSI business and (ii) its hospital and large physician practice to Harris Computer for up to \$700M.

Recent Experience

Winston Represented Sertifi Inc. in its Sale to Flywire Corporation

Winston Represented Chartis in a Majority Investment from Blackstone

The Vistria Group's Strategic Investment in Soliant Health

Represented Stout Risius Ross in the Acquisition of HealthCare Appraisers

Veradigm Acquisition of Koha Health

Hendrickson Acquisition of Brunner International

Stout Acquisition of Torrey Partners

EFC International's Acquisition of Inventory Sales Co.

Chartis's Acquisition of Revenue Cycle Consultancy Chi-Matic

MacLean Power Systems' Majority Investment from Centerbridge Partners

Recognitions

Recognized by *Best Lawyers: Ones to Watch® in America* for Corporate Law (2024–2025)

Credentials

EDUCATION

Charles received his B.A. in History and Economics, *magna cum laude*, in 2011 from the University of Pittsburgh. He obtained his J.D., *cum laude*, in 2014 from the University of Notre Dame Law School, where he received the James I. Smith III Notre Dame Law School Scholarship and Smith-Doheny Legal Ethics Award.

ADMISSIONS

- Pennsylvania
- Illinois

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APRIL 9, 2025

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Winston Attorneys Recognized in *Best Lawyers: Ones to Watch® in America* 2025

AUGUST 15, 2024

RECOGNITIONS

Winston Attorneys Recognized in *Best Lawyers: Ones to Watch® in America* 2024

AUGUST 17, 2023

PRESS RELEASE

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MAY 4, 2020

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