

Shan Ali Haider

Partner

New York

Shan is a market-leading advisor whose practice bridges private asset-based and structured finance, designing and executing structures that enhance liquidity classification, address affiliation concerns, provide access to the institutional 144A resale markets, and optimize capital charges.

As a Winston structured finance partner with two decades of experience, Shan advises some of the most sophisticated and influential participants in the financial markets — including top-tier asset managers, specialty lenders, private funds, registered investment companies, and leading originators/servicers — designing and executing structures that advance their strategic objectives. His clients are recognized for their market leadership, innovation, and rigorous approach to capital deployment, often operating at the forefront of industry developments.

Shan's transactional experience spans major consumer and real estate-backed asset class, among them unsecured consumer loans, residential transition loans, home improvement receivables, commercial real estate, and bespoke asset-classes and repackagings. In the residential mortgage space, Shan executes traditional whole loan trades, excess MSR acquisitions, agency and non-agency MSR financings, and designs innovative structures that replicate whole loan economics inside securitization wrappers. Representative engagements include bulk and flow Loan Purchase Agreements, Excess Spread Purchase Agreements, and credit facilities ranging from bilateral warehouse lines to complex repo programs.

A hallmark of Shan's practice is structural creativity. Shan regularly engineers Rule 144A transactions, 4(a)(2) private placements, single-tranche pass-throughs, and multi-tranche subordinated securitizations tailored to each client's accounting, tax, and operational objectives. These solutions provide increased liquidity, broaden fund participation, harmonize disparate investor requirements within a single capital stack, and consistently deliver enhanced execution certainty and favorable economics.

Shan has developed a reputation for delivering practical, technically sophisticated solutions that allow clients to deploy capital efficiently and maintain a competitive edge while meeting the demands of evolving regulatory regimes. His counsel is frequently sought for matters ranging from high level "red flag" reviews to resolving challenges in highly regulated environments — including those governing residential mortgage markets, insurance company statutory accounting, and the Investment Company Act of 1940.

Clients regard Shan as a proactive problem solver who combines rigorous legal analysis with deal-savvy pragmatism, ensuring that every transaction aligns seamlessly with broader investment mandates and risk management frameworks. From routine financings to first-of-their-kind transactions, Shan brings technical depth, market insight and client-centered execution to structured finance transactions.

Before entering private practice, Shan clerked for the US Bankruptcy Court in Delaware during the height of the financial crisis. More recently, Shan served as in-house structured finance counsel (as a secondee) to one of the world's largest multinational asset managers, covering a variety of trading desks and asset classes. These experiences sharpened his commercial sensibilities and his ability to anticipate the issues that can create — or erode — value in fast moving markets.

Recognitions

- Legal 500 US – Recommended Attorney – Nationwide – Structured Finance: Securitization (2018)
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Credentials

EDUCATION

Shan earned his J.D. from Brooklyn Law School in 2006 and his L.L.M. from St. John's University School of Law in 2013. He received his B.A. from the State University of New York at Buffalo in 2000.

CLERKSHIPS

- USBC- District of Delaware for the Honorable Judge Mary F. Walrath

Capabilities

Structured Finance

Finance

Capital Markets

Transactions

Financial Services