

## Rahsaan J. Sales

Of Counsel

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Rahsaan is an experienced corporate and transactional attorney whose practice spans private equity, mergers and acquisitions, corporate governance, and regulatory compliance. He brings more than two decades of legal and executive leadership experience advising global professional services, technology, and infrastructure organizations. Rahsaan's background as a general counsel, chief legal officer, principal and senior in-house counsel enables him to deliver practical, business-focused guidance on complex transactions, commercial matters, governance matters, and enterprise risk management.

Rahsaan has served as lead counsel on a broad range of domestic and cross-border transactions, including acquisitions, divestitures, restructurings, strategic partnerships, and commercial arrangements. He has extensive experience guiding executive teams and boards through governance, compliance, and risk oversight, and has managed enterprise-wide legal and regulatory functions for multinational organizations. His work includes counseling executive teams and boards on governance, compliance, and risk management, designing scalable legal operations, overseeing litigation and dispute strategy, and structuring commercial agreements.

Before transitioning to senior in-house roles, Rahsaan was an associate at Winston from 2003 to 2010, where he advised public and private companies on securities matters, corporate governance, private equity transactions, and M&A. His time at Winston also included a long-term secondment with the legal department of a major global aerospace company, supporting the company's M&A and general corporate activities.

Rahsaan's combined experience in private practice and as a general counsel enables him to approach client matters with a balanced, solutions-focused perspective, gives him a balanced, solutions-oriented perspective that is informed by deep transactional and governance expertise and integrates legal risk, operational realities, and business strategy.

### **Key Matters**

Some of the experience represented below may have been handled at a previous firm.

- Conducted the legal execution of multi-year strategic acquisition initiative for a global technology-enabled professional services firm, and advised on additional M&A transactions, and post-acquisition integrations across multinational consulting business units.
- Structured and negotiated a comprehensive corporate restructuring for a global technology-enabled professional services firm, including facilitating a substantial private equity investment.

### Credentials

#### **EDUCATION**

Rahsaan received his J.D. from Harvard Law School, where he served as an Executive Editor of the Harvard Law Review. He received his A.B., *magna cum laude*, from Dartmouth College, where he was a Senior Fellow and majored in English.

#### **ADMISSIONS**

• Illinois

# Capabilities

Mergers & Acquisitions	Private Equity	Compliance Programs	Corporate Governance
Transactions Infrastructure Profession		sional Services	