

SPONSORSHIP



MARCH 27, 2025 - MARCH 28, 2025

Winston & Strawn was proud to sponsor IMN's HEI & Home Equity Capital Markets Forum on March 27-28, 2025, in Nashville, TN. IMN's HEI & Home Equity Capital Markets Forum is the nation's preeminent event for exploring the latest industry trends in the burgeoning HEI sector and sharing insights on how to tap into the \$30 billion home equity lending market.

Sean Kelly, Partner in Winston's Structured Finance Practice, moderated the "Navigating Capital Markets & Warehouse Line for Home Equity Products Amid Uncertain Future Rates" panel as the closing session of Day 1 of the event.

KEY TAKEAWAYS

- Major banks and financial institutions are now providing warehouse financing for HEI, as opposed to the recent past when only smaller banks and specialized entities were providing financing in the space.
- HELOCs are still taking up a dramatically larger segment of originations in the home equity lending market than HEI products.
- This disparity means that HEI has abundant market share left to grow into over the coming years.

Also in attendance was Structured Finance associate Kathleen Kang.



1 Min Read

Speaker

Sean Kelly

Event Information

Four Seasons Hotel

100 Demonbreun St, Nashville, TN 37201

Related Capabilities

Finance

Structured Finance

Financial Services

Related Professionals



Sean Kelly



Kathleen Kang