

Litigation Department Co-Chair Linda Coberly Featured in *ALM*'s "How I Made It" Series

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Winston & Strawn's Linda Coberly was featured in *ALM*'s "How I Made It" series highlighting her appointment as Litigation Department co-chair in June 2024. In the interview, she discusses topics including how she developed her practice, what skills are needed to be an effective leader, how her role has given her an understanding of the strategic vision of the firm, key priorities for the department, and more.

Linda stated that the key operating principles for the new leadership team at Winston are excellence and building on the firm's strengths.

When asked about how her new role has given insights into client needs, she stated that clients ultimately look for excellence in legal work and internal management must have a primary goal of delivering outstanding work. Linda stated that clients need predictability in terms of costs, staffing, and communications, and her role has shown her what areas the firm can further invest in to serve clients' needs most effectively.

"The most important skill set is obviously the ability to lead, inspire, and motivate people. We're in a people business," Linda said of the skills needed to be an effective leader. "As a law firm leader told me early in my career, we have to remember that our greatest assets as a law firm go down the elevator every evening and leave the building. We need to inspire them to come back the next day, to do their best work, to collaborate for our clients' benefit, to grow as professionals, and to pursue excellence in everything they do."

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