

## Winston represented Eurofeu's partners in the context of IK Partners' majority stake acquisition

FEBRUARY 15, 2024

Winston & Strawn LLP Paris represents Eurofeu's partners (CAPZA and the management team) in the context of IK Partners' majority stake acquisition.

The IK X fund has entered into exclusive negotiations to invest in the Eurofeu group, a leading player in the French fire protection market. IK is acquiring a majority stake from CAPZA and the management, who will also reinvest. The financial terms of the transaction are not disclosed.

Founded in 1972 in Senonches (Eure-et-Loir, France), Eurofeu installs and maintains fire protection equipment, as well as fire protection systems, for business-to-business (B2B) clients mainly. As one of the few suppliers in the market with integrated production capabilities, Eurofeu offers a highly differentiated offering. The group also benefits from a high level of sales recurrence thanks to maintenance activity, as well as associated sales of spare parts.

Today, Eurofeu has 1,850 employees spread across 42 agencies and 2 production sites, serving approximately 160,000 B2B clients throughout France.

Under the leadership of CEO Eric Hentgès and with the support of CAPZA since July 2020, the group has experienced significant growth; both organically and through an active strategy of external growth. In partnership with IK and with the continued support of CAPZA, Eurofeu aims to leverage its network, sales force, and available IT tools to ensure its growth. Additionally, the Eurofeu group plans to expand into other European regions and strengthen consolidation.

The completion of the transaction is subject to legal and regulatory approvals.

1 Min Read

### Related Capabilities

## Related Professionals

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Sophie Dechaumet



Grine Lahreche



Ariane Berthoud



Christophe Marie



Jérôme Mas



Audrey Szultz



Vincent Bourrelly



Alban Castarède



Niels Liberti



Diane Tarantini



Marie Terlain