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In a Q&A with Law360, Winston & Strawn partner Andy White spoke about anticipated interest rates cuts from the Federal Reserve and how deal flow is expected to increase as a result. He discussed topics including trends he is watching for in the commercial real estate space, how interest rate cuts are impacting clients' coming investment decisions, how private equity fits into the commercial real estate space, and more.

Andy noted that the commercial real estate industry is watching how the Federal Reserve is handling interest rates, when the rates cuts will be implemented, and how long it will take to impact the 10-year bond.

"I've been having a ton of recent conversations with clients across asset classes, across geographies, all in the U.S. I find these moments in time really helpful to have those conversations, speak with those managing partners, hear what they're seeing, both on the transactional side in terms of doing deals to buy and sell as well as the financing part, which represents a large part of the real estate market," he said. "And what I've been hearing is exactly that. Folks are really focused on where the 10-year bond is, and really waiting until it sort of gets to that 3.5% to 3.6% range before folks will really feel that confidence."

[Read the full Q&A.](#)

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Andrew T. White