

PRESS RELEASE

Winston & Strawn Introduces Winston Legal Solutions

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New venture offers right-staffing model for routine legal services

April 3, 2024 – Winston & Strawn LLP introduces <u>Winston Legal Solutions</u>, a lower-cost option for delivering transactional, litigation, and regulatory legal services targeted to low-complexity and routine legal tasks. This right-staffing model complements the firm's industry-leading eDiscovery, managed review, information governance, and trial support capabilities that now comprise Winston Legal Solutions.

"Winston Legal Solutions is deeply rooted in our core mission to deliver legal excellence in everything we do," said Winston Chairman Tom Fitzgerald and Chair-Elect Steve D'Amore. "With Winston Legal Solutions, we can offer 'rightstaffing' solutions for certain litigation and transactional services. Having this additional talent component is important to servicing our clients' needs and responding to their concerns about controlling costs."

Winston Legal Solutions services cover a wide array of routine litigation, transactional, and regulatory legal tasks. Examples include contract management, NDA review, deal due diligence, fact development, deposition support, legal research, routine discovery, third-party subpoena response, and regulatory compliance.

As the world changes around us, law firms need to evolve to address client needs and concerns. Winston Legal Solutions is Winston's next step in its continuing evolution to provide clients with innovative solutions to their needs. Winston Legal Solutions gives the firm's clients a law firm alternative to the outsourced legal provider marketplace with Winston-retained and trained legal services attorneys using established processes, proven playbooks, a state-of-the art technology stack, and newer generative AI tools, where available and appropriate.

"Winston Legal Solutions is designed to help the firm's clients navigate rising costs, increasing workloads, and staffing challenges they face in handling day-to-day legal tasks. Our clients have become very sophisticated purchasers of legal services and, in many cases, are ahead of their law firms in implementing right-staffing models. We are evolving to meet our clients' expectations and needs for cost-effective routine legal work by matching the task with the appropriate lawyer, process, and technology at a competitive rate," said partner John Rosenthal, chair of Winston's eDiscovery & Information Governance Practice.

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Press Contact

Marcella Tortorici +1 (305) 910-0583 <u>Email</u>

Related Professionals



<u>Thomas P. Fitzgerald</u>



Steve D'Amore



<u>John Rosenthal</u>



<u>Marcia Bobb</u>



Scott Woods