



## *The American Lawyer* Highlights Winston & Strawn's 2023 Growth and Revenue

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Winston & Strawn Chairman Tom Fitzgerald and Chair-Elect Steve D'Amore spoke with *The American Lawyer* about the firm's record year in revenue and profits, head count growth, the increased focus on international markets in the future, and more.

Tom and Steve noted the head count growth was intentional after growing the Miami office, considered a gateway to other parts of the world. Steve also noted that he would like to increase the firm's focus on international markets, with London and Paris being top priorities.

Steve attributed the performance last year and going forward to a combined strength in transactions and litigation. "We . . . continued our strength in big litigation, middle-market and rising private equity, and what I refer to as specialized finance, structured finance, project finance," he said.

Tom, who will step down as chair in June, stated that Winston goes into 2024 strong financially. "Law firms are a collection of individuals. We don't sell Buicks or Oreo cookies. We sell people and services, and Winston has successfully made the transition from my generation to the next generation," he said. "It has done so picking a great team and a great leader, it's done so with a combined spirit and commitment, and has done so in a way that will ensure the survivability and success of the firm."

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Thomas P. Fitzgerald



Steve D'Amore