

The Real Deal Webinar Series: Earn-Outs in M&A Transactions

JANUARY 22, 2014

Winston & Strawn is pleased to announce *The Real Deal*, a webinar series addressing current trends, challenges, and legal topics pertinent to M&A and securities professionals. The first webinar in the series, titled “Earn-Outs in M&A Transactions,” was held on Wednesday, January 22, 2014 at 12:00-1:00p.m. (Central).

Are earn-outs a good mechanism to reach agreement in the M&A context or are today’s disagreements over price tomorrow’s litigation over outcome? Winston & Strawn attorneys Oscar David and Jim Smith presented an interactive webinar focused on what you need to know now about the latest developments in earn-outs.

This timely presentation featured a discussion of the following hot button issues:

- Market trends in earn-out use
- Nuts and bolts of negotiating earn-outs
- Seller versus buyer perspectives
- Litigation concerns

[Contact Winston & Strawn for more information about this event.](#)

1 Min Read

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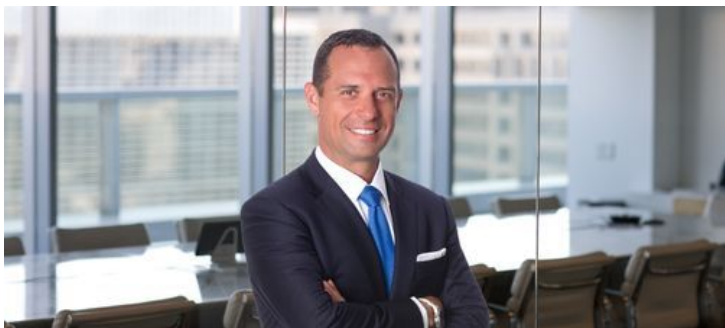
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