

IN THE MEDIA

Rafael Aguilar Joins Winston & Strawn in Miami

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Winston & Strawn recently announced the addition of Rafael Aguilar to the firm's Miami office, where he joined as a partner in the firm's Real Estate Practice.

Rafael's clients include real estate developers, home builders, financial institutions, private equity funds, and other investors. He focuses on acquisitions, dispositions, joint ventures, and financings throughout the United States and Latin America. He also commonly represents clients in the formation of real estate investment funds, distressed investments and loan restructurings, transportation infrastructure, and public-private partnerships. A native Spanish speaker, Rafael regularly advises Latin American investors and family offices in a wide range of business transactions.

"While rising interest rates and falling commercial tenancy have created a challenging environment for complex real estate transactions, these conditions also present savvy international investors with significant investment opportunities," said Miami Office Managing Partner Enrique J. Martin in the <u>press release</u> announcing his arrival. "Rafael's longstanding experience in closing sophisticated transactions will help our clients weather the headwinds and capitalize on the opportunities we are seeing today. We are delighted to welcome him to the Miami office's growing team of talent."

"I saw the opportunity to join a unique team of local attorneys that were sort of assembled by Winston to form this office," Rafael said in an interview with *Law360 Pulse*. "I was very impressed by the local talent that was being assembled and also was very impressed by the firm's proven track record opening offices in certain markets very successfully, like Dallas, for example, which is something that they're trying to replicate in Miami. I found the combination of those two things very compelling."

Rafael's move to Winston has been covered by the following news outlets:

- "Winston & Strawn Snags Real Estate Partner From Shutts & Bowen, Expects Growth Despite Shaky Economy,"
 <u>Daily Business Review</u>
- "Winston & Strawn Adds Real Estate Partner To Miami Roster," Law360 Pulse
- "Winston launches Miami real estate practice with partner hire," Reuters

- "Winston & Strawn Adds Aguilar as Real Estate Partner in Miami," *Bloomberg Law*
- "Hogan Lovells, Winston & Strawn Add Attorneys," *Latinvex*

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Rafael A. Aguilar