



## Karen L. Wagshul

Attorney

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**Karen is a collaborative, versatile, and accomplished eDiscovery specialist with more than 20 years of litigation experience spanning various industries such as high technology, oil and gas, life sciences, insurance, and banking and finance.**

Karen's background includes extensive experience as a litigation associate, a client services director and consultant for eDiscovery service providers, and in-house eDiscovery Counsel. She specializes in helping clients across all phases of the discovery lifecycle, including developing and implementing defensible preservation obligations and strategizing on and designing processes and workflows that reduce data volumes, speed reviews without sacrificing quality, and reduce client's risks and costs. Throughout her career, Karen has led teams of more than 100 attorneys and support staff on eDiscovery activities related to complex, high-profile matters pending in the U.S. and abroad, and is credited for leveraging emerging technologies to streamline workflows and develop powerful, innovative solutions for data-intensive projects. She has earned a reputation among clients and colleagues for quickly gaining their trust and confidence, and consistently delivering outstanding results that exceed expectations.

Prior to joining Winston, Karen worked as in-house eDiscovery and records information management counsel at a Fortune 100 company in the insurance industry.

## Key Matters

*Some of the experience represented below may have been handled at a previous firm.*

- Representation of a Fortune 100 company in the oil and gas industry as outside eDiscovery counsel.
- Led a cross-functional team of eDiscovery professionals to provide comprehensive managed eDiscovery services to a Fortune 100 company in the high technology industry.
- Led a cross-functional, multi-national team of eDiscovery professionals, as well as Brazilian and U.S. attorneys, on a high-profile investigation pending in Brazil.
- Collaborated with the in-house legal eDiscovery team at a Fortune 100 company in the banking and finance industry to develop, implement, and manage enterprise-wide legal hold, eDiscovery, and information governance initiatives that focused on defensibility and ensuring the company's ability to meet its preservation obligations while also reducing costs, legal risk, and regulatory risk.

## Recognitions

- Featured in *Lighthouse's* International Women's Day Campaign (2020)
  - Featured in *Relativity's* Stellar Women in eDiscovery podcast (2019)
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## Credentials

### EDUCATION

Karen received her J.D. from Southwestern University School of Law in 1995. She received her B.A. from Stanford University in 1988.

### ADMISSIONS

- California
- Connecticut

## Related Insights & News

### PUBLICATIONS

- "[eDiscovery Advantage, Volume 6, Issue 1](#)," Winston & Strawn LLP Newsletter, Co-author, Aug. 2024
- "[2023 E-Discovery Case Law Year in Review](#)," Winston & Strawn LLP Client Alert, Co-author, Jan. 29, 2024
- "[2022 eDiscovery Case Law Year In Review](#)," Winston & Strawn LLP Client Alert, Co-author, Feb. 14, 2023

### SPEAKING ENGAGEMENTS

- "e-Discovery," 48th Annual October Conference, Los Angeles Paralegal Association, Panelist, Oct. 19, 2024
- "Technology Solution Update from Corporate, Law Firm and Service Provider Perspective," ELN 2023, Speaker, 2023
- "Leveraging AI for Discovery," ELN 2023, Speaker, 2023
- "Secrets from Corporate Counsel – The Law Firm - Corporate Counsel Relationship," Relativity Fest, Panelist, 2019

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## NEWSLETTER

eDiscovery Advantage, Volume 6,...

AUGUST 2024

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## CLIENT ALERT

2023 E-Discovery Case...

JANUARY 29, 2024

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## CLIENT ALERT

2022 eDiscovery Case Law...

FEBRUARY 14, 2023

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# Capabilities

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Antitrust/Competition

Antitrust Transactions

Technology Antitrust

Environmental Litigation & Enforcement

Trademark Litigation, Prosecution & Brand Protection

Copyright-Infringement Litigation

Patent Litigation

Privacy & Data Security

Financial Services Litigation

Class Actions & Group Litigation

Commercial Litigation & Disputes

eDiscovery & Information Governance

Government Program Fraud, False Claims Act & Qui Tam Litigation

Product Liability & Mass Torts

Securities, M&A & Corporate Governance Litigation

Government Investigations, Enforcement & Compliance

Labor & Employment

Health Care