

Francisco Flores Speaks at SFVegas 2022

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Winston & Strawn was a proud sponsor of the SFVegas 2022 Conference, where Partner and Co-Chair of the Structured Finance Group Francisco Flores spoke on a panel titled “Market Beat: PACE: Residential & Commercial.”

Below are key takeaways from the session:

- The outlook for the Residential and Commercial PACE market is that of optimistic growth, particularly due to the nature of pricing on PACE transactions.
- The PACE industry’s self-regulatory efforts appear to be converging with, and addressing, the expressed goals of certain regulatory bodies. This development, coupled with the more frequent inclusion of Residential PACE in mortgage lenders’ service offerings, is positioning the Residential PACE market for strong growth.
- A rising interest rate environment along with an increase in energy prices are creating opportunities for Commercial PACE for new and existing commercial real estate transactions, which should add to the Commercial PACE market’s upward growth trajectory.

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