

The American Lawyer Highlights Winston's Revenue Growth and Dedication to Talent, Technology in 2021

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The American Lawyer noted Winston's strong financial performance in 2021, highlighting the firm's 17.5% growth in revenue and nearly 25% increase in profits per partner.

"It was a tremendous year in all respects and in every practice," Winston Chairman Tom Fitzgerald said. "You don't get that kind of increase without across-the-board, major upticks in the number of transactions. And it's not just in private equity. It also occurred in SPACs, other capital market transactions, and financings, project financings. There were a number of deals that got notoriety which we were very, very pleased about."

The article also highlighted "hallmark" litigation results in cases such as the 9-0 U.S. Supreme Court decision in *NCAA v. Alston*, which has led to a number of opportunities.

Winston's success can be attributed to the balance between the corporate and litigation departments. "Both of those," Tom said, "are important to the growth and diversity of the firm."

When discussing the future of Winston, Tom emphasized the firm's dedication to technology and talent. "We've done a lot to modernize and make ourselves more efficient, but the prices of the major components of business are going up. And I'm not happy about that. But we're not going to sacrifice on associates. We're not going to sacrifice on technology," he said. "That's cutting at the very purpose of our law firm."

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