

BLOG



OCTOBER 4, 2021

This article was originally published in Direct Selling News Magazine. Any opinions in this article are not those of Winston & Strawn or its clients. The opinions in this article are the authors' opinions only.

The FTC has made it a "top enforcement priority" to protect "hard-working consumers from losing money to illegal pyramid schemes or other business opportunities that make deceptive earnings claims." If not careful, direct seller companies could become the FTC's next target and face warning letters, injunctions, lengthy court battles, and millions of dollars in legal fees. Senior management could also be personally liable for perceived bad acts.

Winston & Strawn Partners John Sanders and Katrina Eash outline what executives should do to ensure their organization's operative agreements, compensation plan, and compliance department have measures in place to minimize legal exposure.

Read more of John and Katrina's insights in the full article here.

1 Min Read

Authors

<u>John Sanders, Jr.</u>

<u>Katrina Eash</u>

Related Locations

Dallas

Related Topics

Direct Selling

Related Capabilities

Litigation/Trials

Commercial Litigation & Disputes

Related Regions

North America

Related Professionals



John Sanders



<u>Katrina Eash</u>

This entry has been created for information and planning purposes. It is not intended to be, nor should it be substituted for, legal advice, which turns on specific facts.