



Eric J. Knickrehm

Partner

Washington, DC
+1 202-282-5779

Eric focuses his practice on health care mergers and acquisitions as well as regulatory counseling and compliance.

Eric counsels clients on corporate transactions, including mergers and acquisitions, investments, underwriting, and financing, particularly on health care matters. His government and policy experience enables him to offer clients strategic guidance in their efforts to shape federal health care policy.

Before transitioning to a full-time legal practice, Eric worked in government relations, with a focus on health care policy, at a major D.C. government relations firm, where he helped clients develop legislative strategy to achieve their policy goals on Capitol Hill. Eric also served in the Office of Legislation at the Centers for Medicare & Medicaid Services, where he helped develop and implement such notable health care laws as the Medicare Access and CHIP Reauthorization Act and the 21st Century Cures Act.

Key Matters

Some of the experience represented below may have been handled at a previous firm.

- Represented a cardiovascular group practice in its sale to a large Southeastern Pennsylvania health system.

- Advised a Pennsylvania-based physical therapy group in its sale to a private-equity backed physical therapy management company.
- Counseled an Arizona-based hospice agency in its sale to a leading publicly traded in home care company.
- Advised a national ophthalmology, optometry, and ambulatory surgical center management company in its sale to a leading private equity firm.
- Counseled a healthcare focused private equity firm in the formation of its orthopedic practice management portfolio company and that company's investment in a Florida orthopedic practice.
- Counseled a Chicago-based private equity firm in the formation of its ophthalmology practice management portfolio company and that company's affiliation with over a dozen ophthalmology and optometry practices in Georgia, Florida, Tennessee, Alabama, Louisiana, and Texas.
- Represented a private equity firm in the formation of its otolaryngology (ENT)/allergy practice management portfolio company and that company's affiliation with an ENT and allergy practice, audiology practice, and ASCs in Georgia.
- Counseled an orthopedic practice management company in several add-on acquisitions in Florida and Colorado.
- Advised a private equity firm in its acquisition of a national leader in on-site health clinics, personal health assessments, and wellness programs.
- Counseled a healthcare focused private equity firm in its acquisition of a physician practice management company and its affiliate practices that provide general, orthopedic and trauma surgical hospitalist programs to acute-care hospitals.
- Represented a Pennsylvania-based private equity firm in the formation of its dermatology practice management portfolio company and that company's its acquisition of a leading dermatology group in South Florida.
- Advised a large dermatology practice in its add-on acquisitions of several groups across Florida.
- Counseled a Nashville-based private equity firm in the formation of its substance abuse practice management portfolio company and that company's affiliation with a physician practices providing office-based opioid treatment (OBOT) and outpatient counseling services across Massachusetts, Vermont, Delaware, and New Jersey.
- Represented a private equity firm in the formation of its physician practice management portfolio company and that company's affiliation with a New Jersey-based provider of integrated behavioral and medical health services to the pediatric special needs population.
- Counseled an orthopedic practice management company in a strategic add-on acquisition in Connecticut.
- Represented a leading provider of transcranial magnetic stimulation (TMS) therapy in several add-on acquisitions across the country, including California, Ohio, Missouri, Connecticut, Texas, Illinois, and Florida.
- Advised a private equity firm in its formation of its occupational health practice management portfolio company and that company's add-on acquisitions of occupational medical clinics in California.

Recent Experience

Represented The Honey Pot Company Holdings, LLC, a leading better-for-you feminine care brand, in the sale of a controlling stake in the business to Compass Diversified (...)

Veradigm Acquisition of Koha Health

Crowe LLP's Carveout Sale of its Health Care Consulting Business

Winston Represented Upstream Rehabilitation in the Sale of Therapy Direct to Enlyte

Court Square Capital Partners's Strategic Capital Investment in Team Select Home Care

Allscripts Healthcare Solutions's Sale of its Hospital and Large Physician Practice Business

Recognitions

- Recognized by *Best Lawyers: Ones to Watch® in America*, Health Care Law, 2024
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Activities

- 2021 Faculty Member Pennsylvania Bar Institute, Health Law Institute
 - Member of American Health Law Association
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Credentials

EDUCATION

Eric received his J.D. from the St. Louis University School of Law. He received his B.S., *cum laude*, from Creighton University.

ADMISSIONS

- District of Columbia
- Maryland

Related Insights & News

Publications & Speaking Engagements

- “What is Left of the ACA?” Webcast, Pennsylvania Bar Institute, October, 28, 2021
- “Telehealth Compliance: Don’t Be Complacent During COVID-19,” Legal Alert, March 1, 2021
- “More Value, Less Volume – CMS Makes Significant Changes to Clarify the Stark Law Regulations and Incentivize Provider Participation in Value-Based Arrangements,” Legal Alert, November 30, 2020

SEMINAR/CLE

2024 Health Care & Life Sciences Summit
JUNE 4, 2024

PRESS RELEASE

Winston & Strawn Names 16 New Partners
DECEMBER 1, 2023

PRO BONO IN ACTION

Winston Transactional Attorneys Support Nonprofit Merger That Expands Services for People with Disabilities and Mental Illness

NOVEMBER 14, 2023

SEMINAR/CLE

2023 Health Care & Life Sciences Summit

SEPTEMBER 21, 2023

RECOGNITIONS

Winston Attorneys Named to 2022 Capital Pro Bono Honor Roll

SEPTEMBER 6, 2023

RECOGNITIONS

Winston Attorneys Recognized in *Best Lawyers: Ones to Watch® in America 2024*

AUGUST 17, 2023

WEBINAR

Winston & Strawn's 2022 Health Care & Life Sciences Summit

MAY 10-12, 2022

Capabilities

Transactions

Private Equity

Mergers & Acquisitions

Health Care