

The American Lawyer Highlights Winston Profit Lift and Productivity in 2020

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The American Lawyer featured Winston's financial performance in 2020 and highlighted that despite most trials being put on hold due to the COVID-19 pandemic, the firm was able to increase profits.

Winston Chairman Tom Fitzgerald noted that the firm cut expenses while maintaining productivity, which bolstered profits. In 2020, profits per equity partner increased by 4.6%, to \$2.42 million and revenue per lawyer rose 2.3% to \$1.179 million.

The article also highlights Winston's acquisition of Los Angeles-based white-collar and complex litigation boutique Scheper, Kim & Harris.

According to Fitzgerald, Winston's well-performing practice areas last year included private equity, finance and especially capital markets. "Our talent pool is deep, and it's spread among very important practice areas and sectors," he said.

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