Winston & Strawn presented “Same Bed Different Dreams: How to Handle Joint Venture Disputes in Mainland China” as part of our Harnessing the Dragon series on October 9, 2018 in Hong Kong.

To enter the Chinese market, one of the strategies often adopted by international companies is to form a joint venture (JV) with local Chinese companies. However, it is never easy to manage a joint venture in Mainland China, given the difference in background, culture, and ways of doing business. In part two of this series, Partner Terence Wong discussed how to handle joint venture disputes from the following angles:

- Before entering into a JV contract, how to be well prepared in case a dispute arises
- In the course of the JV relationship, how to manage potential disputes with your JV partner
- If a dispute arises, how to resolve it

Additional Harnessing the Dragon seminars include:

- Choice of Law and Choice of Arbitration Institutions: Perspective for International Companies Doing Business in Mainland China
- Latest Developments Regarding Arbitration in Hong Kong and Mainland China

Winston also hosted a webinar on this topic.

Contact Winston & Strawn for a recording of this webinar from a Middle East perspective.

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