

The Real Deal Webinar Series: Negotiating Favorable Representation and Warranty Insurance Policies—Lessons Learned From Litigating Claims

MAY 11, 2017

As part of The Real Deal webinar series, Winston & Strawn presented “Negotiating Favorable Representation and Warranty Insurance Policies: Lessons Learned From Litigating Claims.” This presentation was held on May 11, 2017, from 1:00-2:15 p.m. (EDT).

This edition of The Real Deal includes a discussion of a number of key negotiated policy terms that impact a buyer’s ability to recover under RWI policies, as well as Winston’s experience litigating these claims and how that has translated into more favorable policy terms for our clients.

Winston Partners Bill O’Neil and Tim Kincaid were joined by Stephen Davidson and Gaurav Sud, both managing directors at Aon Transaction Solutions.

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