



# Alan Hoffman

Partner Co-Chair, Project Finance Practice

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Co-Chair of Winston & Strawn's Project Finance Practice, Alan has extensive experience advising clients on lending, securities, infrastructure, private placements, and project finance transactions involving sports facilities, independent power and cogeneration facilities, real estate, aircraft, transportation assets, and various other tangible assets. He is recognized for his project finance work in *The Legal 500 US* 2018–2021.

He has represented institutional lenders, commercial banks, insurance companies, equity investors, investment banks, and project sponsors. Alan has represented clients in 144A transactions and private placements involving investment grade and sub-investment grade issuers. He has drafted and negotiated all documentation related to project financings and has completed transactions in the sports sector for the Los Angeles Dodgers, New York Yankees, San Francisco 49ers, Dallas Cowboys, and Boston Celtics.

Alan also has extensive experience representing clients in structured finance and securitization transactions and works extensively in developing and implementing sophisticated products that involve complex collateral and tax structures. He has handled transactions involving real estate investment trusts (REITs), registered investment companies, bond insurers and other credit enhancers, public utilities, alternative energy companies, broker/dealers,

and investment advisers. Alan has developed financing structures designed to monetize long-term contracts and securitize various types of assets. He also regularly advises Fortune 500 companies on general corporate matters.

His representative clients include: the Los Angeles Dodgers/Guggenheim Baseball Management; Goldman Sachs; Morgan Stanley; Barclays; UBS; JP Morgan; Wells Fargo; Juniper Capital; American Electric Power; Stryker Corporation; Commonwealth Bank of Australia; Paribas; and large insurance companies.

# Recent Experience

Acquisition Financing of Occidental's Wyoming Trona Assets

# Recognitions

Alan was recognized for project finance and energy transactions in the *The Legal 500 U.S.* for his work in project finance (2018-2021).

# **Activities**

Alan is a member of the New York State Bar Association, and is a member of the American College of Investment Counsel.

# Credentials

## **EDUCATION**

Alan received a B.A., *summa cum laude*, in English and History from SUNY-Albany after completing his first three semesters at Purdue University, and a J.D. from Georgetown University Law Center.

# **ADMISSIONS**

New York

# Related Insights & News

#### **RECOGNITIONS**

Winston & Strawn Named *IJGlobal*'s 2023 "Legal Advisor of the Year – Infrastructure – North America" MARCH 14, 2024

### **RECOGNITIONS**

Winston & Strawn Wins Three Law360 Practice Group of the Year Awards

#### IN THE MEDIA

Alan Hoffman Discusses the Oakland A's Planned Move to Las Vegas Strip with Las Vegas Review-Journal JULY 21, 2023

#### IN THE MEDIA

Alan Hoffman Discusses Trends in Stadium Financing with *Crain's Cleveland Business* JULY 13, 2023

### **RECOGNITIONS**

Winston Advises on *Proximo* America's 2022 "North America Leisure Deal of the Year" JUNE 13, 2023

#### **RECOGNITIONS**

Winston & Strawn Named a 2022 Sports & Betting Practice Group of the Year by Law360 JANUARY 13, 2023

## IN THE MEDIA

Alan Hoffman Discusses the University of Texas' Moody Center in Sports Business Journal MAY 23, 2022

## **PODCAST**

Let's Talk Sports: L.A. Dodgers, Edmonton Oilers, Indiana Pacers, University of Texas, U.S. Tennis Center, and Seattle Kraken

MAY 11, 2022

## **PODCAST**

Let's Talk Sports: Real Madrid, L.A. Rams, and Austin FC Stadium Financings (Part 1) APRIL 26, 2022

#### **RECOGNITIONS**

Winston Advises on Five Winning Deals for *Proximo* Americas "Deals of the Year 2021" Awards MARCH 4, 2022

## **RECOGNITIONS**

Winston Advises on Winning Refinancing Deal for the *IJInvestor* Awards 2021 DECEMBER 28, 2021

# **RECOGNITIONS**

Winston & Strawn Selected for Sports Business Journal's List of Power Players: Outside Counsel

# Capabilities

