

Winston Attorneys Discuss Structuring Acquisitions of Family-Owned Businesses

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Winston & Strawn Attorney Eva Davis was a panelist in Strafford's webinar "[Structuring Acquisitions of Family-Owned Businesses: Valuation, Due Diligence, Deal Structure, Operational Transition, and More](#)" on June 23.

The CLE webinar examined essential legal considerations for structuring acquisitions of family-owned businesses and explored best practices for managing valuation, due diligence, deal structure, tax, estate planning, and other challenges. Key issues discussed included:

- What legal and business issues arise with the acquisition of family-owned businesses?
- What are the key components of a comprehensive due diligence plan for both buyers and sellers?
- What are the benefits, risks, and tax aspects of structuring the sale as a stock sale versus asset sale versus merger?
- What valuation challenges do acquisitions of family-owned businesses present and how can they be overcome?

Based in the firm's Los Angeles office, Eva Davis is co-chair of Winston & Strawn's Private Equity Practice and advises clients on U.S. and cross-border complex business transactions, with a particular focus on mergers and acquisitions and private equity.

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