

Christine Graff Speaks at PLI Commercial Real Estate Financing 2014

MARCH 20, 2014 - MARCH 21, 2014

Winston & Strawn partner [Christine Graff](#) spoke at [PLI's Commercial Real Estate Financing 2014](#) held March 20-21, 2014 in Chicago.

This seminar explored commercial real estate financing issues in a market that continues to improve – in some cases very dramatically. A faculty of seasoned practitioners examined old principles that are new again, explained how to structure and close real estate loans, and revisited legal principles for troubled loans that date back to law school or the last downturn. The speakers offered some predictions about how commercial real estate financing might look in the next cycle and problems to watch out for in today's transactions.

Ms. Graff presented “Evolving Deal Structures and Documentation for Securitized Loans,” which covered:

- Common Issues in Loan Structures
- Proliferation of SPE Covenants
- How Do CMBS 2.0 Loan Documents Differ from CMBS 1.0?
- Cash Management
- “Back to Basics” – What Does That Mean?
- Guarantors and Carveouts

1 Min Read

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M. Christine Graff