



# Scott Naidech

Partner Co-Chair, Private Investment Funds

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Scott is co-chair of Winston's Funds Practice group. He has extensive experience representing U.S. and non-U.S. private fund sponsors in the structuring, establishment, and operation of their funds. He has formed buyout, growth capital, energy and infrastructure, real estate, and venture capital funds ranging in size from US\$50M to over US\$15B of committed capital.

His clients include investment advisers and alternative asset managers based in the U.S. and across the globe, including Latin America and other emerging markets. He also regularly represents institutional investors and family offices on their investments in private funds, and asset managers and investment advisers on their regulatory and compliance needs.

## **Key Matters**

### **Representative Experience**

- Represented a large U.S. sponsor in the structuring and formation of a US\$16B private equity fund targeting megamarket buyouts, both domestically and internationally.
- Represented a large U.S. sponsor in the structuring and formation of a US\$4B private equity fund targeting buyouts in Asia.
- Represented a large U.S. sponsor in the US\$5B structuring and formation of a permanent capital vehicle whose units were publicly listed on Euronext Amsterdam.
- Represented a large Latin American sponsor in the structuring and formation of its US\$700M buyout fund.
- Represented a large U.S. sponsor in the structuring and formation of a US\$700M private equity fund targeting growth equity investments in Asia.
- Represented a large European sponsor in the structuring and formation of a €6B private equity fund targeting large buyouts in Europe.
- Represented a large family office on the structuring and formation of a US\$400M million captive fund established to facilitate private equity investments by its family clients.
- Represented a U.S. sponsor in the structuring and formation of a US\$300M private equity fund targeting growth equity investments in the communications and technology sectors.

## **Recent Experience**

Revelstoke Capital Partners Strategic Minority Investment From Bonaccord Capital Partners

Volery Capital Management Sale to Sustainable Development Capital

Southern Cross Group's Sale of S.I.N. Implant System to Henry Schein, Inc.

Hudson Hill Capital Minority Equity Investment in VTrips

## Recognitions

Scott is continually recognized in the following directories:

- Chambers USA 2017-2018, Noted Practitioner in Investment Funds, Private Equity: Fund Formation nationwide
- The Best Lawyers in America, Private Funds and Hedge Funds Law
- The Legal 500 US, "Key Lawyer" for Private Equity Funds
- Acritas, Star Lawyer
- Legal 500 US Investment Fund Formation and Management: Private Equity Funds (2018-2023)
- Thomson Reuters Stand-out Lawyer independently rated lawyers (2023)

## Activities

• Member, Private Investment Funds Committee, New York City Bar Association

# Credentials

### EDUCATION

Scott obtained his B.A. in 1994 from Emory University, his J.D. in 1997 from Temple University, Beasley School of Law, and his LL.M. in 1999 from Georgetown University Law Center.

### ADMISSIONS

- Illinois
- New York

## Related Insights & News

### **Publications**

- "New ESG Considerations for Private Funds," Law360, November 21, 2014
- "Broker-Dealer Registration Concerns for Private Fund Sponsors," Lexology, March 4, 2014
- "Private Equity Fund Formation," Practical Law Company, November 2011
- "For Green Energy Funds, the Time is Now," (co-author), Buyouts Magazine, June 22, 2009
- "U.S. Private Real Estate Funds and their Terms and Structure," *Real Estate and Construction Law*, a Russian magazine, May 2009
- "Raising A First-time Fund In A Downturn," Buyouts Magazine, October 6, 2008

#### **Speaking Engagements**

- AIMA Private Fund Manager Training: Private Fund Focus on Regulatory Trends, Compliance Practices, and SEC Initiatives, New York, NY, March 10, 2020
- AIMA Private Fund Manager Training: Private Fund Focus on Regulatory Trends, Compliance Practices, and SEC Initiatives, New York, NY, March 13, 2019
- "Private Equity Structuring: The Basics," Program Co-Chair, NYC Bar Panel, New York, NY, March 1, 2019
- Moderator, "Family Office Governance," IvyFON Family Office Trends Forum, New York, NY, April 17, 2018
- Panelist, "SEC Regulatory Compliance and Enforcement Priorities for Private Funds," Regulatory Compliance Association, New York, NY, April 10, 2018
- AIMA Private Fund Manager Training: Focus on SEC Priorities, Regulatory Trends and Compliance Practices for Private Funds and Advisers to Private Funds, New York, NY, March 14, 2018
- "Private Equity Structuring: The Basics," Program Co-Chair, Crossroads between Compliance, Best Practices, and Ethics, NYC Bar Panel, New York, NY, February 9, 2018
- "Private Equity Structuring: The Basics," Program Co-Chair, Crossroads Between Compliance, Best Practices and Ethics, NYC Bar Panel, New York, NY, February 10, 2017
- AIMA Private Fund Manager Training: Focus on SEC Priorities, Regulatory Trends and Compliance Practices for Private Funds, New York, NY, February 8, 2017
- Panelist, "The Africa Alternative Investment Intensive: Legal Insight on Delivering Deals & Transactions," Africonomie, New York, NY, September 20, 2016

- Panelist, "Focus on SEC Regulatory Compliance and Enforcement Priorities for Private Funds," Regulatory Compliance Association, New York, NY, February 23, 2016
- AIMA Hedge Fund Manager Training: Private Fund Focus on SEC Priorities, Regulatory Trends and Compliance Practices, New York, NY, February 10, 2016
- Panelist, "Private Equity Structuring: The Basics," Program Co-Chair, New York, NY, September 18, 2015
- AIMA Hedge Fund Manager Training: Focus on SEC Priorities, Regulatory Trends and Compliance Practices for Private Funds, New York, NY, February 11, 2015
- "Navigating Broker-Dealer Developments, SEC Focus on Fund Expenses, Tax Issues, Fundraising and the EU's AIFM Directive," Strafford CLE Webinar: Private Equity Fund Formation in 2014, New York, NY, November 12, 2014
- Panelist, "Private Fund Compliance in 2014: Issues, Trends and SEC Guidance," Regulatory Compliance Association, New York, NY, October 1, 2014
- Panelist, "Recent Developments in Fund Structuring Terms; Private Equity Structuring: The Basics," Program Co-Chair, New York, NY, September 12, 2014
- Panel Moderator: "Growing Your Hedge Fund AUM from \$100MM to \$1 Billion," Hedge Funds Association Symposium, New York, NY, March 3, 2014
- Columbia Business School 20th Annual Private Equity & Venture Capital Conference: Panel "The Flight of PE/VC to Emerging Markets," New York, NY, February 28, 2014
- AIMA Hedge Fund Manager Training: Private Fund Focus on SEC Priorities, Regulatory Trends and Compliance Practices, New York, NY, February 12, 2014
- "Navigating JOBS Act, State Adviser Registration, SEC 'Bad Actor' and 'Red Flag' Rules, and the EU's AIFM Directive," Private Equity Fund Formation in 2013, New York, NY, November 5, 2013
- "Recent Developments in Fund Structuring Terms," Private Equity Structuring: The Basics, New York, NY, October 3, 2013
- Mexico PE Day: Private Equity, Real Estate & Infrastructure New York City 2013, New York, NY, May 16, 2013
- "Panel Asesores Legales 'Limited Partnerships," Actualización de Capital Privado Exclusivo para Administradores, AMEXCAP (Mexican Association of PE & VC Funds), Mexico City, Mexico, September 25, 2012
- "Recent Developments in Fund Structuring Terms," Private Equity Structuring: The Basics, New York, NY, September 14, 2012
- "Navigating Capital Raising Under a New Regulatory Landscape: Dodd Frank, JOBS Act, the Volcker Rule, and ILPA Revised Principles," Strafford CLE Webinar: Private Equity Fund Formation in 2012, New York, NY, September 12, 2012

#### SEMINAR/CLE

Winston and AIMA Host Workshop on Private Fund Focus on Regulatory Trends, Compliance Practices, and SEC Initiatives

MARCH 12, 2024

#### RECOGNITIONS

Winston Recognized in Private Debt Investor Fund Formation League Table Ranking

MARCH 1, 2024

2024 Investment Management Regulatory and Compliance Calendar and Guidebook JANUARY 31, 2024

#### RECOGNITIONS

Winston & Strawn Recognized in PEI Fund Formation League Table Ranking JANUARY 23, 2024

### SEMINAR/CLE

Winston & Strawn and Grant Thornton's 2023 International Restructuring Conference NOVEMBER 13, 2023

#### WEBINAR

The SEC's Private Funds Rule Webinar OCTOBER 18, 2023

#### RECOGNITIONS

Winston's Latin America Practice Recognized in Latin Lawyer's 250 2024 AUGUST 30, 2023

#### RECOGNITIONS

Winston Attorneys Recognized in *The Best Lawyers in America*<sup>®</sup> 2024 AUGUST 17, 2023

#### RECOGNITIONS

Winston & Strawn Recognized in *The Legal 500 U.S.* 2023 JUNE 7, 2023

#### **CLIENT ALERT**

Investment Management Regulatory & Compliance Calendar and Guidebook 2023 FEBRUARY 2, 2023

#### RECOGNITIONS

Winston & Strawn Attorneys Recognized in *The Best Lawyers in America*<sup>©</sup> 2023 AUGUST 18, 2022

#### RECOGNITIONS

Winston & Strawn Recognized in *The Legal 500 U.S.* 2022

JUNE 8, 2022

# Capabilities

Transactions	Private Investment Funds	Private Equity	Financial Services
Cryptocurrencies, Digital Assets & Blockchain Technology			